

Technical Introduction to the HP SMB Solutions

Rev. 11.41

Learning Center ID: 00400217

HPES Course ID: HL953

Course duration: 3 days

Partner registration and class information

To view a schedule of classes and to register online for this course, [click here](#). Then call 1-800-472-5277 (US) or 1-800-563-5089 (Canada) to provide your method of payment.

Dates: March 12–14, 2012

Location: Virtual

Format: Virtual; Instructor-led training

Price: \$2,700 USD

Audience

An HP employee, a channel partner, or a customer who needs an introduction to the HP small-to-medium business (SMB) servers, storage, and networking portfolio and needs to learn how to describe, position, and recommend the correct product or solution that solves a specific customer requirement.

Course description

Technical Introduction to the HP SMB Portfolio is a comprehensive three-day instructor-led course that delivers the technical presales information necessary to help participants provide the technical support needed during a sale of HP small-to-medium business (SMB) products and solutions.

Recommended Prerequisites

- [Technical Essentials of HP Servers \(WBT\)](#)
- [Technical Essentials of HP Networking \(WBT\)](#)

Certifications

- [HP Technical Certified I—SMB Solutions \[2012\]](#)

Exam

- HP2-E45: Technical Introduction to the HP SMB Portfolio

Cancellation policy

Registration may be cancelled without tuition charge if HP training registration receives notification of cancellation eleven days prior to the class.

Visit the HP Education Services website for [cancellation policy](#) details.

For assistance

If you have questions or need assistance, send an email to AmericasTrainingRegistration@hp.com; or call 1-800-732-5741 (option 4).

