



## HP Education Services

VMware training from HP

### Successful virtualization requires great skills

Many customers choose virtualized servers to help them manage complexity, drive efficiency, and reduce costs. VMware has developed virtualization software that brings mainframe-class partitioning to industry-standard servers. But most organizations need training to truly harness the power of their VMware solution and use it to its fullest potential.

Indeed, hardware and software alone are not sufficient to reap all the benefits of server virtualization. Companies also need the right people

with the right skills and expertise to manage the new potential promised by virtualization. They need to make sure that their teams maintain high levels of staff motivation and productivity. Educating the IT staff on virtualization with VMware is now just as important as having the appropriate hardware and software.

Let HP show you how to make the most of your VMware environment and employ it as a tangible competitive advantage using our extensive authorized VMware training curriculum. VMware training from HP can help you reduce costs, improve resource efficiency, and improve management and provisioning.



The successful deployment of VMware technologies in any enterprise relies on trained staff that can plan, configure, and manage a virtualized environment. To facilitate virtualization for enterprise at almost any location, HP, which is one of the largest VMware Authorized Training Centers (VATCs) in the world, offers certified VMware training in more than 30 countries. No matter where you are, we are accessible. We offer the convenience of fully remote training (RAIL) for you, being the only VATC to offer that. Our offering includes online VCP4 certification preparation and an exclusive curriculum on HP Insight Control tools for VMware and HP BladeSystem. Our “one student per class server” equipment environment allows our students to maximize the “hands on” experience provided during our courses—anywhere in the world. These benefits, coupled with our competitive pricing/purchase options, such as HP Care Pack and VMware PSO credits, sets HP apart from all our competitors.

### Comprehensive training solutions from HP

HP uses only VMware-certified instructors and authorized VMware course materials. With the combination of our global presence, remote training delivery infrastructure and vast experience in VMware training, you can trust HP to deliver a solution for all your VMware training needs.

**For administrators:** HP provides more than the typical VATC to see that you are able to harness the potential of virtualization. In addition to a robust virtualization curriculum supporting HP proprietary technologies, HP offers all the VMware official vSphere and View classes. Students can leverage HP VMware training courses to learn how to:

- Install, configure, and manage their VMware environments
- Troubleshoot issues with their VMware environments
- Enhance performance of their VMware environments
- Operate their VMware environment on an ongoing basis

HP offers online VCP4 certification preparation training for those who want to boost their knowledge quickly. Complete with a live expert instructor, this course is much more than a simple walk-through of VCP4 test questions.

**For operators:** Hands-on training that provides an introduction to VMware virtual infrastructure, along with the practical aspects of the day-to-day operator tasks.

**For IT managers:** Courses which provide an introduction to virtualization and the capabilities of VMware infrastructure, ESX/ESXi, and vCenter Server.

**For partners:** Students will learn to use VMware proprietary tools for consolidation services, capacity planning, performance tuning, and to increase profit margins for their clients.

### Why HP Education Services for VMware?

HP is one of the largest global VMware Authorized Training Providers, delivering training to help your staff use their VMware solution to its fullest potential. We will enable your staff with the right skills and expertise to manage both your virtualization hardware and software.

• **Technology expertise:** With HP ProLiant servers, HP has a leading industry-standard platform and integrated management capabilities for a winning combination. We not only offer training on vSphere, but also on HP Insight Control, HP BladeSystem, and ProLiant Essentials tools, all in one integrated curriculum. VMware training from HP will help you reduce costs, improve resource efficiency, and improve management and provisioning by consolidating multiple logical servers onto more powerful ProLiant servers.

**“Hewlett-Packard is one of our largest VMware Authorized Training partners, dedicated to the highest standards of quality training and customer satisfaction. With HP’s authorized VMware training, customers can be confident that they will have the best possible experience allowing them to make the most of their VMware investment.”—Richard Kerr, Worldwide Partner Manager, VMware Education Services**

- **Global leader:** With the combination of our global presence, remote training delivery infrastructure, and experience in VMware training, you can trust HP to deliver VMware training that will meet your quality expectations and training needs. Our VMware training is offered through open enrollment instructor-led courses at over 100 training centers in more than 30 countries. We also offer customized VMware training solutions tailored to suit specific client needs.
- **Innovation:** Our HP-owned remote lab infrastructure enables us to offer official VMware training almost anywhere in the world. In fact, we even offer fully remote official VMware courses in many countries, complete with a remote live instructor and remote labs, for those who prefer not to travel. And unlike any other VATCs, our “one student per class server” equipment environment allows our students to increase the “hands-on” exercises and practice provided by our courses.
- **Unique certification services:** HP delivers one-of-a-kind training recognized by VMware for the VMware Certified Professional on vSphere (VCP4) and VMware Certified Advanced Professional (VCAP4) programs. When you attend the official VMware training classes by HP, you are qualified to take the VCP/VCAP4 on vSphere tests. HP can also help you prepare and pass the certification through our online VCP certification prep sessions.
- **Quality:** HP VMware-authorized instructors (VCI) undergo a rigorous VMware-approved preparation program. Only authorized providers of VMware educational services like HP, receive updates from VMware. Our ongoing course and instructor evaluations and commitment to the highest standards of quality and customer satisfaction have built HP’s best in class training reputation. As a proof of their quality and experience, HP VCI instructors are on VMware’s Curriculum Advisory Council. We strive to anticipate and satisfy our clients’ new training needs.
- **Easy-to-purchase training solutions:** Thanks to our unique purchasing solution it has never been easier to purchase VMware training from HP. HP Care Pack solutions offer the ultimate in flexibility. They are a simple, economical way to purchase training and lock in your training budget. HP Care Pack solutions provides your company with credits which act much like a bank account, and can be used for any of over 200 different scheduled instructor-led courses offered at HP education centers. HP also accepts VMware PSO credits as a payment method for VMware training. Use pre-paid consulting and training VMware credits to redeem HP-delivered VMware training. This provides you with complete flexibility for your budget and training needs.

To have an overview of HP Education Services offerings, please visit: <http://www.hp.com/learn/vmware>. Interested in reselling opportunities with HP?

Find out how you can become an authorized reseller of HP Education Services: <http://www.hp.com/learn/contactus>



Share with colleagues



## Get connected

[www.hp.com/go/getconnected](http://www.hp.com/go/getconnected)

Current HP driver, support, and security alerts delivered directly to your desktop

© Copyright 2008, 2010 Hewlett-Packard Development Company, L.P. The information contained herein is subject to change without notice. The only warranties for HP products and services are set forth in the express warranty statements accompanying such products and services. Nothing herein should be construed as constituting an additional warranty. HP shall not be liable for technical or editorial errors or omissions contained herein.

